

AFTER-BURN

Recognition for Years of Service

July

Ed Miller—9 years
Donna Borwegan—3 years
Matt McNeany—3 years
John Barnas—2 years

August

Mike Lorensen—20 years
Sean O'Connor—17 years
Bill Ring—11 years

September

Sam Squire—26 years
Eric Trevena—17 years
Russ Anderson—24 years

RECENT ORDERS AND DELIVERIES

New Orders

Customer/Department	Chassis	Configuration	Job #
Hackettstown	Custom Contender	Pumper	23737
Pittsgrove Fire Dist. 3	Arrow XT	Pumper	23714
Kinnelon	Custom Contender	Pumper	23669
Kinnelon	Custom Contender	Rescue	23670
Wayne Twp. Fire Co. 3	Velocity	Pumper	23654
City of Clifton	Arrow XT	Pumper	23673
Saddle Brook	Velocity	95' Mid-mount PAP	23671
Woodbridge Dist. 11	Arrow XT	75' HAL PUC	23651
Franklin Township Fire District 1 Quakertown	Quantum	PUC Pumper	23601
Township of Mendham/Brookside	Velocity	PUC Pumper	23594



Recent and Upcoming Deliveries

Raritan Twp. Fire Dept.	Arrow XT	Dry Side Tanker	23099
Raritan Twp./FA & R	Velocity	Rescue	23100
Town of Belvidere	Velocity	95' Mid-mount PAP	22875
Evesham	Arrow XT	Pumper	22559 (six units)
Hardyston Township	IH7600	Elliptical Tanker	23087



UPCOMING EVENTS

Fire Rescue International

August 27-28
Chicago, IL

NJ Firefighters Convention

September 17-18
Wildwood, NJ

League of Municipalities

November 16-18
Atlantic City, NJ



BLAZE

The Newsletter for the Employees and Customers of Fire & Safety Services

Summer 2010

Vol. II Issue 3

INTERNAL COMBUSTION...WORDS FROM THE PRESIDENT

First of all, I want to offer my congratulations to Matt Farparan and Donna Borwegan. They were the two winners of Fire & Safety Services 'Biggest Loser' competition. Matt lost over 40 pounds and Donna not only reached her target weight, she blew it away—achieving 162% of her goal. Way to go Matt and Donna! Collectively the group lost 279 pounds. In recognition of their efforts to improve their health and quality of life, Fire & Safety donated \$ 279 to the National Fallen Firefighters Foundation.

Congratulations to everyone at Fire & Safety who contributed to our success this past year. It was quite an honor, and a big surprise, to receive the Dealer of the Year award in May during the Pierce Dealer Meeting. Thanks to everyone who attended the Fire & Safety Employee Appreciation Banquet that was held June 27th at Tavern on the Lake. It was great to see so many of you there away from the hectic daily grind at work. It was especially nice to have the chance to visit with your spouses and significant others. You can check out some of the photos on the Fire & Safety Services page on Facebook.

Dave

FLASHPOINT: INDUSTRY NEWS

OSHKOSH JOINS CLEAN ENERGY MISSION

The Fire & Emergency segment of Oshkosh Corporation participated in the first Cabinet-level trade mission of the Obama administration. Representatives from 10 companies accompanied U.S. Commerce Secretary Gary Locke to China and Indonesia to discuss ways the countries can work toward a cleaner energy future. Secretary Locke said, "The companies on this trade mission are at the vanguard of a movement to meet the world's clean energy needs. As they grow their presence in fast-growing countries like China and Indonesia, companies like Oshkosh can help solve unprecedented energy and environmental challenges, while creating good paying jobs in America. That's a win for everyone involved." In addition to Oshkosh, other companies included Caterpillar, General Electric, Lockheed Martin, Emerson Electric and Pratt & Whitney. In an effort to create jobs, President Obama's goal is to double U.S. exports in the next 5 years.

PIERCE EXPANDING GLOBAL MARKET

Pierce recently announced that it sold and delivered seven new Pierce® Responders™ to the General Volunteer Fire Department in Lima, Peru. The fourth largest city in Latin America, Lima, has a population of eight million people. Amazingly, the city is covered solely by volunteer fire departments. These are the first units Pierce has sold in Peru and the first new fire trucks purchased by the General Volunteer Fire Department in 24 years! The identical units are each equipped with a 1000 gallon water tank with an integrated 100 gallon foam tank, 1250 gpm single stage pump, single agent Class "B" foam system, electric hose reel, and a hose bed that will accommodate 1500 feet of 2.5 inch hose and 400 feet of 1.5 inch hose.



STATION HOUSE: NEWS FROM PIERCE



For those of you who read the newsletter each quarter, you may remember the writer's blurb in the Spring issue about the World War II theme of the Pierce Sales Meeting at the end of May. Many people, including Fire & Safety's President David Russell and his family, embraced the theme by wearing costumes to a party at the EAA AirVenture Museum in Oshkosh, WI. Dave looks very chic in his blue boa!

The sales meeting was a three day event which included an entire day of hands-on-training at the plant in Appleton, a vendor showcase and several motivational speakers. The final evening of the sales meeting the Awards Banquet was held.

Sam Squire was recognized for 25 years representing Pierce and Fire & Safety Services. Despite having one of the smallest geographic territories, Fire & Safety was recognized as one of the top five dealers for its sales volume. The crowning achievement was winning the Dealer of the Year award. This is the fourth time Fire & Safety has won the award; but the first time since Dave assumed day-to-day operations from his father, Bill Russell, in 2006.

Following the sales meeting, Pierce made some organizational changes in their key management positions. Wilson Jones was promoted to Oshkosh Corporation Executive Vice President and President of the Access Equipment segment. Jim Johnson was promoted to Oshkosh Corporation Executive Vice President, President of the Fire & Emergency segment, and President of Pierce Manufacturing. He replaced Wilson Jones who assumed his new position on July 1, 2010.



THE GOLDEN AXE AWARD



The **Golden Axe Award** recognizes an employee who embodies the Fire & Safety Services goal of providing exceptional service while respecting our communities, the environment and one another. The award is given quarterly to an employee selected by Fire & Safety's President, David Russell.

So far the award has gone to employees who have performed heroic acts, have great work ethics, made the lives of firefighters safer or persevered in the face of adversity. But the award is about more than that. It is about taking the time and having the initiative to dig a little deeper when things don't seem quite right.

Fire & Safety Services employees will vote to bestow the annual award on one of the quarterly winners. The axe will be engraved with the winner's name and awarded at the company Christmas party. Ballots will be distributed in December.

And the Winner is:

Karen Kelly

When Fire & Safety first relocated to Ryan Street many improvements were made to the property to facilitate work flow. During a monthly review of the financial statement some questions arose about funds that had been allocated to one of the accounts. Karen decided to do some digging and asked the accountant a few questions. This led to the realization that certain monies had been put into the wrong category. As a result of this 'catch', revised tax paperwork was filed and Fire & Safety received a substantial refund from the IRS.

Congratulations Karen!

BACKDRAFT: SEALEGS® AMPHIBIOUS RESCUE CRAFT



6.1m RIB

Fire & Safety's newest product addition is the Sealegs amphibious marine craft. In June, we were able to show a 7.1m RIB in our booth at the Police Security Expo in Atlantic City. The boat generated a lot of attention—particularly when it was driven through the Convention Center without a truck or trailer! We will have two boats at the show in Wildwood—one in our booth and another for demos.

The boat is perfect for first responders who need to:

- Reduce response time
- Access areas with shallow or variable water depths
- Deploy in natural disaster areas lacking formal docking facilities
- Seamlessly travel over both land and water

Here's what you need to know...

6.1m RIB This unit is 20 ft. 1 in. in overall length and features a rigid aluminum hull with commercial-grade inflatable tubes. The top speed on land when powered by its 24hp Honda in-board engine (mounted under the center seat) is 6 mph. The max speed on water with the available 115hp outboard is 40 mph.

6.1m D-TUBE This unit is 20 ft. 4 in. in overall length and features an all aluminum D-Tube chamber construction. The top speed on land is also 6 mph and its powered by the same 24hp Honda in-board engine as the RIB. The max speed on water with the available 115hp outboard is 40 mph.

7.1m RIB This unit is 23 ft. 5 in. in overall length and features a rigid aluminium hull with commercial-grade inflatable tubes. On land it is powered by a 24hp Honda in-board engine and has a top speed of 6 mph. The max speed on water with the available 150hp outboard is 48 mph.

It can be customized with the following options...

- Drive-on Drive-off Trailer
- Boarding Ladder
- Deck Tie Down Points
- Davit Lift Sling
- Detachable Rescue Stretcher
- Siren
- Floodlights
- Loudspeaker
- VHF Radio
- Color GPS/Chartplotter/Sounder
- XRT-Extended Run Time
- All Wheel Drive



6.1m D-TUBE



7.1m RIB



Folding Boarding Ladder



Drive-On Drive-Off Trailer



Deck Tie Down Points



Detachable Rescue Stretcher